e-Tax Invoice Implementation Guideline

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Overview of e-Invoicing

- Many existing standards for e-Invoicing
 - All incompatible to each other
 - **≡** Country or industry specific
 - **≡** Still in progress
- **■** Standardization would be the solution

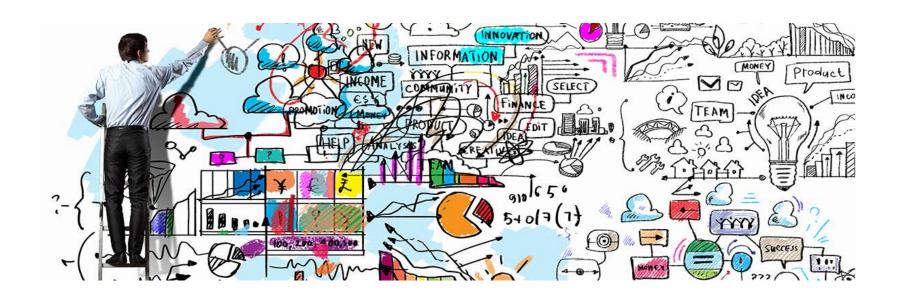


XML for the Enterprise

- ISO 15000 (by OASIS and UN/CEFACT)
 - ebXML: Electronic Business using eXtensible Markup Language
 - **■** ISO 15000-5:2014 Core Components Specification (CCS)
 - A common set of semantic building blocks that represent general types of business data
 - Provides for the creation of new business vocabularies / restructuring of existing business vocabularies
- OASIS (Organization for the Advancement of Structured Information Standards)
 - **■** UBL: Universal Business Language
 - 20% of documents and business objects are used by 80% of electronic business partners
 - PO, ship notice, goods receipts, invoice, bill of lading, price catalog,...
- UNECE (United Nations Economic Commission for Europe)
 - UN/CEFACT (United Nations Centre for Trade Facilitation and Electronic Business)
 - CCL: Core Components Library
 - CII: Cross Industry Invoice
 - NDR: XML Naming and Design Rules
- **■** CEN (European Committee for Standardization)
 - MUG (Message User Guides) CWA 16356 (CEN Workshop Agreement)
 - Guide for a European Core Invoice data model with UN/CEFACT CII Implementation Guide



COMPLEXITY OF UN/CEFACT

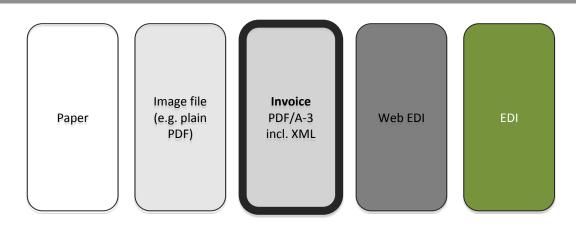




Is XML sufficient?



PDF/A3 –XML Invoices – bridging the gap ...



- · Free to use
- No structured information
- OCR possible
- In the future probably heavily used due to new VAT law.
- Joint approach
- Cross Sector alignment
- No bilateral agreements
- Simply start!

- No change
- · Still growing
- Sector-specific solutions for defined processes

- Business processes automation + Ease of adoption -



PDF: an umbrella of standards



PDF

Portable Document Format
First released by Adobe in 1993
ISO Standard since 2008
ISO 32000

PDF/X

graphic arts

Since 2001 ISO 15930

PDF/A

archive

Since 2005 ISO 19005 PDF/E

engineering

Since 2008 ISO 24517 PDF/VT

printing

Since 2010 ISO 16612

PDF/UA

accessibility

Since 2012 ISO 14289

Related:

- XFDF (ISO)
- EcmaScript (ISO)
- PRC (ISO)
- PAdES (ETSI)



Is PDF sufficient?





- FeRD (Forum elektronische Rechnung Deutschland) is the national E-Invoicing platform in Germany (founded in 2004).
- It is the German representation in the European Multi-Stakeholderforum with members from ministries and other governmental bodies and all important industry associations.
- Aim is to foster electronic invoicing in the public and private sector.



ZUGFeRD

- **■** Zentraler User Guide des Forums elektronische Rechnung Deutschland (June 2014)
 - Developed by FeRD (Forum elektronische Rechnung Deutschland) founded in March 2010
 - **■** Based on PDF/A-3: Archiving + Attachment
 - Imposes an XML schema based on CII
- **■** Goal: electronically exchange invoices
 - **≡** Reduce invoicing cost
 - **■** Optimise processing cost
 - For humans as well as for machines
 - **■** For SMEs as well as big corporations





Status on E-Invoicing in Germany

- Classic **EDI well established** in private sector, e.g. Consumer Goods, Automotive etc.
- According to German Federal Statistical Office in 2011 only **27**% of German companies (more than 9 employees) are using electronic invoices, **7**% are using structured formats.
- **Signature was hindering** broad adoption in the past, especially with SME involvement.
- **Easy-to-use standards are necessary to foster structured invoicing.**



New opportunities in Thailand due to the new legislation in Europe

Two main elements:

■ Wet ink signature was skipped, Paper = Electronic

Internal Controls are relevant for paper invoices as well, so no big deal when changing to F-Invoices

■ Identical Representations of an invoice are allowed

Two or more invoices with the same VAT-relevant content can be transmitted. This means invoices can be sent in different formats without marking one of them as copy.



Vision for electronic invoicing

- In future, it should be just as easy to send and receive electronic invoices as paper invoices
 - Everyone involved should be able to exchange electronic invoices without prior consultation or agreement.
- Business process optimization by using structured data
 - To enable the invoice recipient to exercise this option, the sender should include structured data even if they are not used by the sender itself.
 - The invoice recipient may select the option to optimise its business process by using structured data.
- Particular consideration should be given to the needs of SMEs
 - Many SMEs outsource their bookkeeping to tax consultants.
 - In these cases, the tax consultant is responsible for archiving in compliance with German law (especially GdPDU Principles of Data Access and Verifiability of Digital Documents).
 - Tax consultants could act as multipliers for SMEs.



The Opportunity

■ Important Players are on board through e-Tax Invoice standard (ZUGFeRD) in Germany:

- Industry: e.g. GS1, VDA (Automotive)
- **≡** ERP-Providers: BITKOM (SAP up to SAGE)
- Invoicing-Service-Providers: VeR (eInvoice Alliance)
- Public Sector: Ministries of Economy, Internal Affairs, Finance, State of Hesse (States), City of Cologne (municipalities)
- **≡** Tax consultants: Datev (IT service provider of the majority of tax consultants in Germany)
- **■** Banks: BdB (Association of German Banks) Value-add services
- Possible enhancement in electronic invoicing to connect non-EDI partners



... with an hybrid approach

■ The e-Tax invoice standard is based on a hybrid approach, using

■ a document complying with PDF/A-3 for the visual representation of the invoice data and

■ an embedded XML file containing the invoice data



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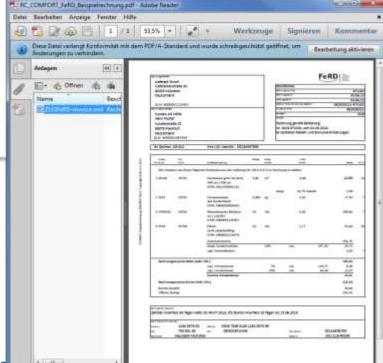
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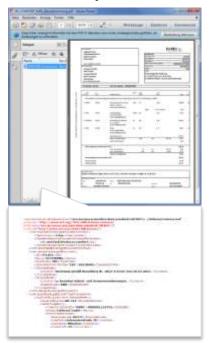
    chpplicableSupplyChainTradsAgreements

          (BayerReference: AB-312 c/SayerReference)
        - «SellerTradeParty»
             cGlobalD schemeID: '0088'> 4000001123452 c/GlobalD>
             charges Lieferant GmbH c/Harres
            - «NostalTradeAddrase»
                 «PostradeCode » 60333 «/VostcodeCode ».
                 «LineOne» Lieferantenstraße 20 (/LineOne»
                 ecityframes München c/CityNames
                 eCeartry(D) DE c/Country(D)
```



What does this practically mean?

ONE output format



MANY ways to work with it



No prerequisites – just mail.



Semi-Automatic processing

Automatic processing





Full-featured EDI processing capabilities



Benefits

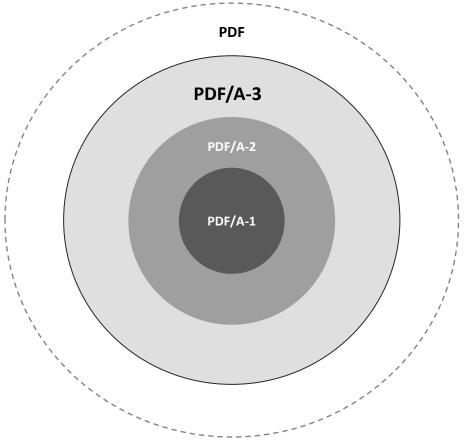
- **■** PDF/A is an established archiving format (ISO 19005)
- **≡** Easy to integrate into existing business processes (e.g. printing)
- **≡** Easy to use in terms of further processing and archiving
- Inexpensive tools available
- The sender does not need to care about receivers' capabilities to handle the electronic formular
 - Small SMEs may print them for their established internal process
 - bigger companies process XML-file full or semi-automatically

Nobody must change, but everyone can take advantage

- Simply start! -



PDF/A-3 as a container format



■ PDF/A-3 (ISO 19005-3)

- Released in October 2012
- Based on ISO 32000/PDF 1.7
- Any file format can be embedded

■ PDF/A-2 (ISO 19005-2)

- Based on ISO 32000/PDF 1.7
- PDF/A-1 and PDF/A-2 can be embedded
- Transparency allowed

■ PDF/A-1 (ISO 19005-1)

- Based on PDF 1.4
- No external references, esp.
 - Fonts
 - images
 - color schemes
- No active scripting
- No encryption
- No transparency



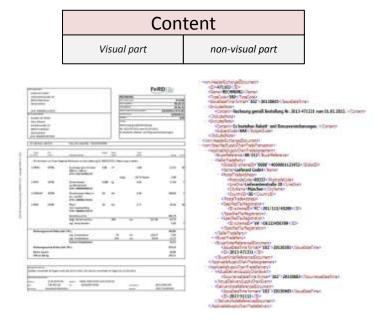
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PDF/A-3 inside

PDF/A-3 Document

Logical structure

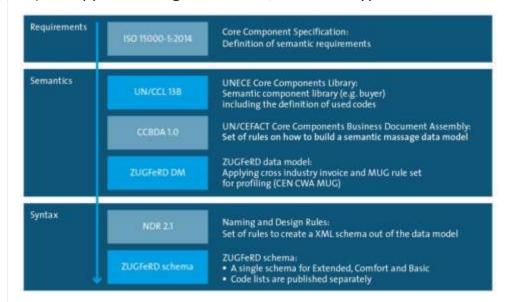
/Root
/Pages
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/AcroForm
/Metadata
/OutputIntents
/AF





XML in ZUGFeRD, E-Tax-Invoice

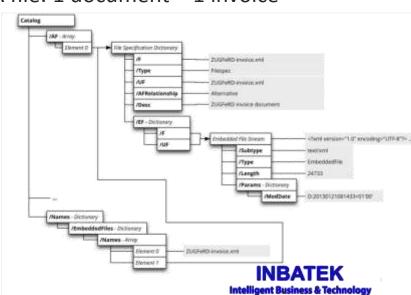
■ In order to simplify mapping in future, E-Tax-Invoice data model comes directly from the CCL. At the semantic model level, a data model is created which is defined as being more straightforward and CII-compatible. In order to produce XML schemas from the semantic data model, the Naming and Design Rules (NDR) are applied. Using these rules, XML data types are created from the semantic definitions.





PDF/A-3 and E-Tax XML

- Specific XMP extension schema for ETDA-Invoice with identification of profile
- **■** PDF/A-3 gives visual representation of invoice that is human-readable
 - **≡** Level of conformance doesn't matter
- Invoice data is embedded as XML in the PDF/A file: 1 document = 1 invoice
 - Name of the file must be "ETDA-invoice.xml"
 - Mime-type text/xml; encoding UTF-8
 - **≡** Relationship: "Alternative"
 - Params must at least contain a ModDate
 - Other attachments (e.g. "Data") are allowed



Benefits

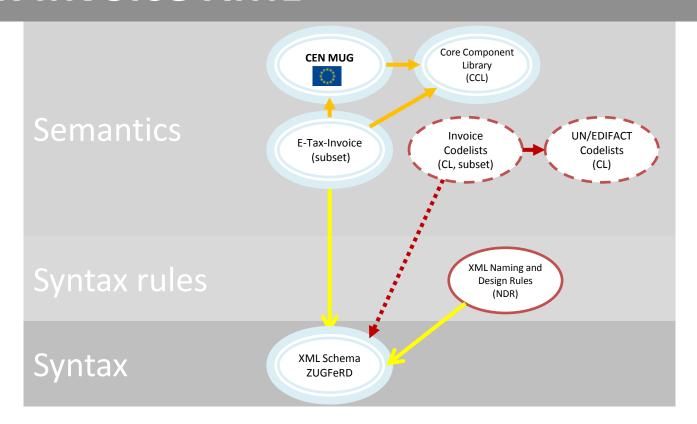
- Save costs on printing, envelopes and postage
- No need to copy, scan, OCR invoices (less errors)
- Approval process can be done digitally (*)
- Faster processing = faster payment?
- No need to file invoices as paper documents
- **■** Different software systems only need to understand a single format (choice!)
- **■** SMEs can meet requirements of large corporations without former agreement
- Mails with XML attachment could be detected and filed automatically
- Banks could read XML invoices and process them immediately
- **=** ...



E-Tax-Invoice requirements for PDF/A-3

- The resulting PDF/A-3 document must contain the following elements to ensure conformity:
- a structure compliant to PDF/A-3, i.e. the PDF document itself (without the embedded data) must be conformant to PDF/A-3. The level of conformity (i.e. 3a, 3b or 3u) is of no importance.
- an XML file named "ETDA-invoice.xml" which is embedded using the "Alternative" relationship and which is related to the complete document.
- the presence of a specific XMP extension schema which describes the document as a standard conformant invoice and which contains the respective XMP metadata

E-Tax Invoice XML





Sample invoice



ใบกำกับภาษี 423-612

วันที่ออก: 2549-05-04

ผูขาย

คุณสมหญิง ใจที่ เคอะมุอลดบางกะปี อาคหราว 99 TH-10240 กรุงเทพมหานคร ยู่ชื่อ:

คุณอภิชาติ ชัยแลง 40/20 อาคารเบญจจินดา กำแพงเพชร 6 TH-10400 กรุงเทพมหานคร

ลำดับที่	รายละเฮียตสินค้า	ราดา/หน่วย	อำนวน	ราคารวม	ภาษี(%)	มูลคาภาษี	ราคาสุทธิ	หน่วยเงินดวา
1.	Notebook	90000.00	2.00	180000.00	7.00%	12600.00	192600.00	THB
2.	Shipping	500.00	1.00	500.00	0.00%	0.00	500.00	THB

```
eras: SuyertITradeParty>
                                                                                <rsm:CIIHExchangedDocument>
   cranchages-manifest financ/combanes
                                                                                     <ram: ID>423-612</ram: ID>
    «ram:SpecifiedCILegalOrganization»
                                                                                     <ran:Name>lumman#
       cram:10 acheme10="Tax10" achemeName="Tax Registration Number"
    c/ramsSpecifiedCILegalOrganizations
                                                                                     <ram:TypeCode>388</ram:TypeCode>
   cram:PostaICTTradeAddress>
                                                                                     <ram:IssueDateTime>2006-05-04T18:13:51.0</ram:IssueDateTime>
       eram:PostcodeCode>18488c/ram:PostcodeCode>
                                                                                     <ram:GlobalID>2.16.764.1.0.x</ram:GlobalID>
       cram: BuildingName>wnormsunWusnc/rom: BuildingName>
                                                                                     cram:CreationDateTime>2006-05-04T18:13:51.0
       cram:LineCne>48/28 aretrunge@watc/ram:LineCne>
       (ram:LineTwoomuseumy) &c/ram:LineTwoo
                                                                                     </ran:CreationDateTime>
       knam:StreetName>dhwwwwms.6k/ram:StreetName>
                                                                                     <ram:IncludedCINote>
       cram:CityName>H5GHWANTAWGK/ram:CityName>
                                                                                          <ram:Subject>vw/mwwq</ram:Subject>
       Kram:CitySubDivisionName>kweee@nex/ram:CitySubDivisionName>
       knam:CountryIO>THk/ram:CountryIO>
                                                                                          <ram:Content>บารพัพที่ 1</ram:Content>
       eram:CountrySubDivisionID:18</ram:CountrySubDivisionID:
                                                                                          <ram:Content>usswind 2</ram:Content>
       cram:BulldingNumber>48/28c/ram:BulldingNumber>
                                                                                     </ran:IncludedCINote>
   4/ram:PostalCTTradeAddress
                                                                                </rsm:CIIHExchangedDocument>
c/ram:BuyerClTradeParty>
```

Sample invoice

ภาษี	ภาษี(%)	ราคารวม	ราคาภาษี	ราคาสุทธิ	หน่วยเงินตรา.
VAT	7	180000.00	12600.00	192600.00	THB
ราคารวมสุ	ราคารวมสุทธิ: ทธิ (ตัวอักษรไทย):	180000.00 หนึ่งแลนเกาหมื่นลาม	12600.00 พันหนึ่งร [้] อยบาทถ้วน	193100.00	ТНВ

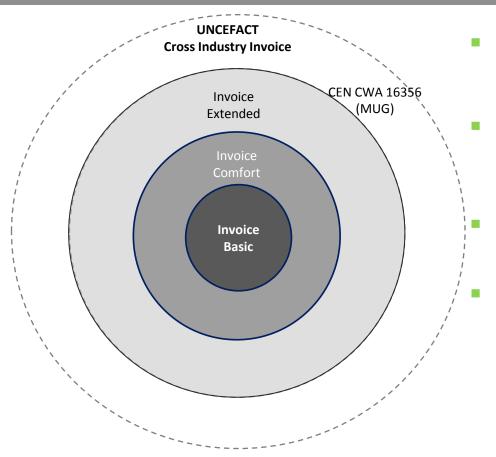
กรุณาชำระคาสินค้าและบริการตามราคารวมสุทธิที่แสดงบนใบกำกับภาษีฉบับนี้ ไปยังบัญีธนาคารที่แสดงดังรายละเอียดต[่]อไปนี้: 12345-6789

Please pay the amount due to our bank account using the following reference: 12345-6789

ธนาคาร-สาขา รหัส Swift/BIC เลขที่บัญชื KASIKORNBANK-CHOLBURI KASITHBKLAM 123-456-789

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        enantTypeCodesW&Te/man:TypeCodes
       sram:ApplicableFercents74/ram:ApplicableFercents
       cram:Calculated@mount carrency[D="THE">13600.00c/ram:Calculated@mounts
       count; Nasis Amount currency (De" DHS" > 180000.00c/cam: Nasis Amount >
   «/ramidpolicableCITradeTaxi-
    cram:SpecifiedCliMTradeSettlementHonetarySummation>
     cram:LineTotalAmount currencyID="Fm8">180500.00c/ram:LineTotalAmount>
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     cree:TotalPrepaidampont corrervIIIa*740*90.00c/rus:TotalPrepaidAmputts
     eram:DusFayableAmount currencyID="THE">193200.00(/ram:DusFayableAmount)
    e/ram:SpecifiedCTIHTradeSettlementHometarySummitions
4) rum: Applicable CIPHS apply Chain Train Settlements
```

Invoice data profiles



Basic

Focuses on legal requirements + broad adaptation of the standard

Comfort

Focuses on fully-automated invoice processing in regards to invoice verification, payment, and booking

Extended

Focus on broad coverage of cross-industry requirements

Industry

Focus on extensibility for industry specific requirements without loosing the capability for cross-industry invoice processing



ZUGFeRD adoption in Germany

Demand for ZUGFeRD constantly increases

- Certain parts of public administration in Germany already require ZUGFeRD-compliant invoices
- First live implementations, e.g. at GS.1, Storck, ...





Supply for

ZUGFeRD constantly increases

- Important standard software providers support
 ZUGFeRD, e.g. Sage, DATEV, ... / Add-ons for SAP and
 Microsoft Navision available
- Free Tools available for broad adoption at SMEs
 - Create ZUGFeRD out of Microsoft Office document
 - Free Open Source invoicing software supports
 ZUGFeRD



Usage Aspects of E-Tax-invoicing

- **■** PDF/A-3 Invoice Validation
 - **≡** Schema validation
 - **■** Verification
 - **≡** Auditing



Real world PDF/A-3 XML invoice example

■ GS1 invoice and reminder



E-Invoice Validation

Different ways to validate electronic Invoices

XSD Schema and Validation

- **■** XML validation: XML part of the invoice has to be proper XML
- All elements used in the XML file have to be defined by proper namespace declarations.
- The namespace declarations should point to either valid XSD schema files or to URNs which should map to valid XSD schema files
- All XML elements should be validated according the XSD schema files
- XSD validation verifies the structure and syntax of the XML file and can make sure, that required elements exists



Schematron

- Schematron is a rule based validation language which allows more detailed validations of XML
- Schematron typically compiles to XSLT files, which return the error and assertions in case a validated XML files doesn't follow the defined rules
- Schematron is in use by ETDA to validate more features of the ETDA XML standards.



Example for Schematron

```
<sch:rule</pre>
context="rsm:AbbreviatedTaxInvoice CrossIndustryInvoice/rsm:CIIHSupplyChainTrade
Transaction/ram:ApplicableCIIHSupplyChainTradeAgreement/ram:SellerCITradeParty"
     <sch:report test="not(ram:Name)"> Name must be present because
SellerClTradeParty is present. </sch:report>
<sch:report test="not(ram:SpecifiedCILegalOrganization)">
SpecifiedCILegalOrganization must be present because SellerCITradeParty is present.
</sch:report> <sch:report test="not(ram:PostalCITradeAddress)">
PostalCITradeAddress must be present because SellerCITradeParty is present.
</sch:report> </sch:rule>
```



Plausibility validation

- Beside the technical validations from before, business related validations make sense to confirm that an invoice is correct and valid for further processing or payment
- Some of these validations could also be covered by Schematron:
 - A schematron rule could check for example if the sum of all items in an invoice is equivalent to the sum of the invoice
 - Schematron could check that the tax amounts in the invoice are fitting to the specified tax percentage
- Other plausibility validations that are common can not be validated by schematron, since it requires more context, which is not included in the invoice directly.
 - Validation if the address of the sender or recipient is a valid address
 - Check if the order/PO number specified resolves to an order with the same values



Verification: Compare the visual and XML invoice

- Reasons for difference between XML and visual invoice
 - **≡** Technical reasons
 - **=** Failure to setup the generation correctly
 - Someone on purpose modified the visual invoice and forgot to modify the XML file
- By concept the XML and visual invoice should contain the same information
- Most of the values found in the XML should be able to be located in the text of the visual PDF aswell
- **Example:** If we search for the value of ram:GrandTotalAmount in the visual invoice text we should definitely be able to find that.



Validate against an existing booking in ERP

- Nowadays most documents in the business process are generated by ERP systems
- These systems do validation of documents automatically during the data entry process.
- Since the XML already contains all information, data entry can be skipped and just the validation of the ERP systems is remaining
- ≡ ERPs would for example compare sender and recipient information with existing records and also match PO numbers, dates and other information given with existing once in the ERP database.
- If enough fields automatically match the whole booking and payment can happen completely automatic without human interaction
- In case of validation error a workflow would be triggered which involves the traditional validation by a person



Audit

- "Grundsätze zum Datenzugriff und zur Prüfbarkeit digitaler Unterlagen (GDPdU)"
 - German law requires that any electronic document or system needs to allow auditing in proper way
 - Invoices need to be archived for at least 10 years
 - System/process needs to make sure, that invoices are not modified or manipulated within the time of archiving
 - POS systems are required by law for B2C and require an SD card slot
- Archiving has to happen with the original invoice received or sent to customer
- In case of e-Invoice including the XML attachment and visual PDF
- A common way for archiving is to burn the data to CDROM or DVD since these media are read-only and can't be manipulated
- Auditor must be given a suitable way to do the validation, either by standardized file format or system, where the auditor can check each invoice easily



DEMO TIME

≡ E-Tax-Invoice generation in code



For questions or inquiries contact us

About E-Tax-Invoice, our solutions shown here or any iText related topic including iText licensing and offers contact us at:

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 - **■** Whatsapp: +491713488981/Line: infinity001nhing



Thank you for your attention

